



**MARVIN MONTGOMERY'S**

## **SALES TIP OF THE WEEK**

BROUGHT TO YOU BY ERC



There are so many times in our lives when we sit back and wait for good things to come our way. Yet it's inevitable that all of us will encounter storms.

So instead of sitting back and waiting for something positive to come your way, here are seven proven steps to turn gray skies into blue.

Remember! Don't wait for your ship to come in. You have to swim out to it and "make your own sunshine."

1. Focus on what is, rather than what is not.
2. Remember that can't is can that lost its faith. Believe!
3. Control what you can. Let the rest go.
4. Laugh out loud.
5. Maintain a consistent positive attitude.
6. Don't let anyone or anything rain on your parade.
7. You get what you expect.

To book Marvin for your next training session or speaking engagement, contact Chris Kutsko at [440/947-1286](tel:4409471286) or by e-mail at [ckutsko@ercnet.org](mailto:ckutsko@ercnet.org).